

CMHA gratefully acknowledges the underwriting support of



**FORVIS**

**OROCK**  
TECHNOLOGIES

 **southern***scripts*



## SPONSOR PRESENTATIONS

10:30 — 11:45 a.m. Sponsor Introductions/Presentations

Dimitrios Alexiou

### **AblePay Health**

Ryan Werling

AblePay Health is the next generation of patient financial engagement programs. AblePay was founded by health system executives who recognized that there is a better way to increase revenue for providers while improving the patient experience. AblePay uses their proprietary mix of savings, flexibility, advocacy, and convenience to offer a better patient experience and a healthier bottom line for providers.

### **FORVIS**

Brad Brotherton/Chris Clark

FORVIS is a professional services firm providing assurance, tax, and advisory services. Created by the merger of equals of BKD, LLP and Dixon Hughes Goodman, LLP, FORVIS is driven by the commitment to use their forward vision to deliver Unmatched Client Experiences™. Ranked among the top 10 public accounting firms in the country, FORVIS has 5,500 dedicated professionals who serve clients in all 50 states as well as across the globe. Healthcare is the firm's largest single industry and was the foundation of the firm when it started approximately 100 years ago.

### **ORock Technologies**

Kim Gullickson/Mario Guarriello

ORock Technologies is a full-service Cloud Service Provider built for compliance and security while also simplifying the cloud experience. The ORock Cloud is the world's only Open Source, Government Grade (FedRAMP and DoD Impact Levels Certified) & HIPPA compliant cloud bringing cloud storage, cloud computing, and artificial intelligence solutions to market all with a predictable, easy to understand, and competitive cost model. The ORock Cloud supports healthcare providers' basic cloud needs such as HIPPA compliant cloud storage to offering a full-blown medical AI powered solution that accurately predicts, forecasts, and generates next best actions for patient outcomes.

### **Southern Scripts Corporate Benefit Consultants, Inc**

Jennifer Johnson/Greg Robick

Corporate Benefits Consultants, Inc. (CBC) is an employee benefits consulting firm that specializes in innovative cost saving solutions. CBC partnered with the Healthcare Council of Western Pennsylvania to select a prescription benefit manager (PBM) that would best serve their healthcare market. After an exhaustive RFP, Southern Scripts was selected as the preferred PBM. Southern Scripts is a transparent/fiduciary PBM that has helped employers, including healthcare providers, dramatically reduce their prescription drug spend. Southern Scripts can reduce a healthcare system's prescription drug spend by between 20 and 70 percent.

12:00 — 1:00 p.m.	Lunch ( <i>Members &amp; Sponsors</i> ) Location: Tiki Terrace (Outside Venue/Ground Level)	
1:15 p.m.	Focus on Community Health Group Discussion	Jeff Klingler Dimitrios Alexiou
2:15 p.m.	Social Disparities of Healthcare	Brian Lane
3:00 p.m.	Rapid Firing Line Speed Dating Version of Association Updates “What You May Not Know About Our Association”	Dimitrios Alexiou
4:30 p.m.	Adjournment	
6:15 — 9:00 p.m.	Reception/Group Dinner ( <i>Sponsors, Members &amp; Guests</i> ) Ocean Prime 699 5 <sup>th</sup> Avenue South Naples, Florida Phone (239) 430-0404	

**Meet in Hotel Lobby at 5:30 p.m. to Carpool to Restaurant**  
(Ocean Prime is 35 minutes from the Hotel)

## **Friday, December 2**

7:30 a.m.	Continental Breakfast ( <i>Members/Staff Only</i> ) Location: Calusa 11 Foyer (3 <sup>rd</sup> Floor)	
8:15 a.m.	Opening Remarks Location: Calusa 11 (3 <sup>rd</sup> Floor)	Dimitrios Alexiou
8:20 a.m.	CMHA Business Session	
	<u>2023 CMHA Officers</u>	Michael R. Dunaway
	<ul style="list-style-type: none"> <li>• Dimitrios Alexiou — Chair</li> <li>• Sarah Hackenbracht — Chair-Elect</li> <li>• Travis Heider — Past Chair</li> <li>• Bryan Bucklew — Treasurer</li> <li>• Les Pitton — At-Large Executive Committee Member</li> </ul>	
	<u>Treasurers Report</u>	Bryan Bucklew
	<ul style="list-style-type: none"> <li>• Current Financial Condition</li> <li>• 2023 Budget Process</li> <li>• Recruitment/Outreach to Non-Members</li> </ul>	

## 2023 Meeting Schedule

Michael R. Dunaway

- AHA Annual Meeting/CMHA Breakfast (April 23, 2023)  
Marriott Marquis, Washington DC
- AHA Leadership Summit/CMHA Breakfast (July 16, 2023)  
Seattle, Washington
- CMHA Annual Meeting (Nov 29 – Dec 1, 2023)  
Mountain Shadows, Scottsdale, Arizona

8:30 a.m.	Scott Fry Board Resolution – ACTION ITEM	Dimitrios Alexiou
8:45 a.m.	Innovative Alternative to Expensive/Traditional Nurse Agencies	Gary Fitzgerald
9:00 a.m.	Workforce Challenges & Solutions Group Discussion	Dimitrios Alexiou
	<ul style="list-style-type: none"><li>• Workforce Violence</li><li>• Escalating Wages &amp; Sign On Bonuses</li><li>• RN Shortages</li><li>• Cost of Traveling Nurses</li><li>• Workforce Resilience</li><li>• Staff Depression, Stress and Burnout</li><li>• Staff Retention</li><li>• Physician Shortages</li><li>• Competition for Entry Level Workers</li></ul>	
10:00 a.m.	AHA/Federal Legislative Update State & Regional Legislative Updates/Round Table	Jen Porter Dimitrios Alexiou
11:00 a.m.	ACHE Engagement Opportunities	Martijn van Oort
11:15 a.m.	Closing Comments	Dimitrios Alexiou
11:30 a.m.	Adjournment	

***Should you need assistance during the CMHA meeting,  
please contact Mike Dunaway at 816-830-4516.***

## ANNUAL MEETING SPONSORS

### AblePay Health

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### FORVIS

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**2022 CMHA MEETING ROSTER**  
**Members, Spouses/Guests & Sponsors**

**Members**

Dimitrios Alexiou  
 Bryan Bucklew  
 Jaime Caldwell  
 Wendy Darwell  
 Gary Fitzgerald  
 George W. Greene  
 Sarah Hackenbracht  
 Travis R. Heider  
 Chad Hilliard  
 Jeff Klingler  
 Brian Lane  
 Steve Love  
 Les Pitton  
 Ken Schoetz

**Spouses/Guests**

Karen Sollars  
 Sherri Caldwell  
  
 Stacie Greene  
  
  
 Kathleen Klingler  
  
 Mari Tietze  
 Joni Pitton

**Organization**

Healthcare Association of San Diego & Imperial County  
 Hospital Council of Northern & Central California  
 South Florida Hospital & Healthcare Association  
 Suburban Hospital Alliance of New York State  
 Iroquois Healthcare Alliance  
 Hospital Association of Southern California  
 Greater Dayton Area Hospital Council  
 Pandion Optimization Alliance  
 Center for Healthcare Solutions  
 Central Ohio Hospital Council  
 The Center for Health Affairs  
 Dallas-Fort Worth Hospital Council  
 The Healthcare Council  
 Healthcare Council of Western & Central New York

**Staff**

Michael R. Dunaway  
 Jen Porter  
 Martijn van Oort

**Spouses/Guests**

Stephanie Dunaway

**Organization**

Conference of Metropolitan Hospital Associations  
 American Hospital Association  
 American College of Healthcare Executives

**Sponsors**

Ryan Werling  
 Brad Brotherton  
 Chris Clark  
 Mario Guarriello  
 Kim Gullickson  
 Jennifer Johnson  
 Greg Robick

**Spouses/Guests**

Stephanie Guarriello  
 Michelle Gullickson  
 Jason Slipcheck  
 Candace Robick

**Organization**

AblePay Health  
 FORVIS  
 FORVIS  
 ORock Technologies  
 ORock Technologies  
 Southern Scripts  
 Southern Scripts/Corporate Benefits Consultants, Inc